



Jacksonville Small & Emerging Business

# NEWSLETTER

## CURRENT UPDATES

Take a look at our upcoming events!



Check out additional flyers below.



Give us your feedback on upcoming workshops you would like to see! Visit <https://jseb.jacksonville.gov/newsletter/workshop-feedback> and share your ideas.

## EVENTS HAPPENING



On April 21<sup>st</sup>, JSEB hosted a “Contracting with the City” workshop to show JSEBs how to understand bids in the City. This had a great turn out and will be repeated on a regular basis. Stay tuned for more workshops like this!

# EVENT REGISTRATION

## 2026 Annual JWBC Small Business Summit

*Theme: "Building Businesses for What's Next!"*

Join us for the 2026 Jacksonville Women's Business Center - Small Business Expo at Florida State College of Jacksonville, KENT Campus, **May 19, 2026.**

This event is **FREE** to businesses and aspiring entrepreneurs.

### SCHEDULED WORKSHOPS:

- **SPECIAL KEY NOTE: THE FUTURE WITH AI**
- **ACCESS TO CAPITAL - NEW LOAN PROGRAMS AND MORE**
- **GOVERNMENT CONTRACTING - PANEL DISCUSSION WITH LOCAL AGENCIES**
- **WORKFORCE DEVELOPMENT - RECRUITING, TRAINING AND RETAINING**
- **CYBERSECURITY AND SMALL BUSINESS THREATS - PROTECTING YOUR BUSINESS**
- **MARKETING AND BRANDING - THE LATEST TRENDS**
- **CUSTOMER DEVELOPMENT STRATEGIES**

### ATTENDEE REGISTRATION LINK

**MAY 19, 2026**  
**8:00AM-3:00PM**  
FSCJ- KENT CAMPUS  
3939 ROOSEVELT BLVD  
JAX, FL 32205



### PARTICIPATING EXPO ORGANIZATIONS

- ARMY CORP OF ENGINEERS
- BAPTIST HEALTH
- BEAVER STREET ENTERPRISE CENTER
- BLACK BUSINESS INVESTMENT FUND
- CAREER SOURCE
- DUVAL COUNTY SCHOOLS
- FLORIDA DEPT OF MANAGEMENT SVC.
- FLORIDA DOT
- IRS
- JAX AVIATION AUTHORITY
- JAX PORT
- JEA
- JIM MORAN INSTITUTE
- NAS FLEET LOGISTICS CTR JAX
- SBDC
- SCORE
- VALLEY BANK
- VBOC AND MORE

## Business Mastermind - Two-Day Retreat

Join us and a network of other business owners on **Tuesday, May 19 and Wednesday, May 20, 2026**. Together we'll explore key topics from *The E-Myth Revisited*. You'll learn about implementing systems, structure, policies and procedures to help you work *ON* your business, rather than *IN* your business.

Author Michael Gerber studied small businesses and discovered specific reasons that many of them falter. In his book, *The E-Myth Revisited*, Gerber shares how common assumptions, expectations, and even technical expertise can get in the way of running a successful business.

Day 1	
Chapters	Topic
1-6	The E-Myth & American Small Business
7-9	The Turn-Key Revolution: A New View of Business
10-11	The Business Development Process and Your Business Development Program
Day 2	
12-13	Primary Aim & Strategic Objective
14	Organization Strategy
15-16	Management & People Strategy
17-18	Marketing & Systems Strategy

### Meeting Details:

Tuesday, May 19 & Wednesday, May 20  
 8:30 am – 3:30 pm (*Lunch, snacks and beverages will be provided.*)  
 Pinnacle Financial Partners  
 501 Riverside Avenue, Suite 116  
 Jacksonville, FL 32202

*\*Please note, this is a two-day commitment.*

RSVP to Amy Cromer [amy.cromer@pnfp.com](mailto:amy.cromer@pnfp.com) or 540-320-2334

### Important Details:

- Invitation is extended to both clients and members of our community
- Participation, book and resources are provided at no cost
- Especially for business owners and key employees
- Hosted and led by Pinnacle team members

### Why:

Pinnacle offers this series to support and strengthen our communities, NOT to solicit business. We promise there will be no sales pitch from anyone in the room.

### Our Commitment:

Learning is one of Pinnacle's seven core values. We live that value by offering educational opportunities to both clients and non-clients in the communities we serve.

## Our Values:

Integrity • Partnership • Fairness • Results • Learning • Balance • Discipline

**You must attend at least one session to apply for a grant.**



The City of Jacksonville Public Service Grant Council invites all Jacksonville-based nonprofit organizations to attend a

## **PUBLIC SERVICE GRANTS**

PRE-REGISTER



SCAN ME

# **MANDATORY APPLICATION WORKSHOP & INFORMATION SESSION**

Every year, Public Service Grants provide millions of dollars in funding for programs that help Jacksonville's most vulnerable adults and families. Last year, \$7 million was awarded to non-profit organizations across Duval County.

### **Learn More About:**

- The grant application process and timeline
- How to prepare your organization to apply
- Success tips for applicants and grantees
- Other grant opportunities

### **Session 1: Wednesday**

**Hybrid (In-person & Virtual)**

**May 6, 2026  
4-6PM**

**FSCJ Deerwood Center  
9911 Old Baymeadows Rd.  
Jacksonville, FL 32256**

Attend in person to have access to resources for nonprofits and other grant opportunities.

### **Session 2: Tuesday**

**Virtual Only**

**May 12, 2026  
9:30-11:30AM**

**Pre-register to receive link**

**[form.jotform.com/260774295390162](https://form.jotform.com/260774295390162)**



**Free and open to the public!**

**FOR MORE INFORMATION CONTACT: (904) 255-8206 OR EMAIL [GRANTS@COJ.NET](mailto:GRANTS@COJ.NET)**

Accommodations for persons with disabilities are available upon request. Please contact Disabled Services at VM 255-5466, TTY 255-5475, or email your request to [KaraT@coj.net](mailto:KaraT@coj.net).