



Jacksonville Small & Emerging Business

NEWSLETTER

CURRENT UPDATES

Take a look at our upcoming events!



Check out additional flyers below.



Give us your feedback on upcoming workshops you would like to see! Visit <https://jseb.jacksonville.gov/newsletter/workshop-feedback> and share your ideas.

EVENTS HAPPENING



On April 21st, JSEB hosted a “Contracting with the City” workshop to show JSEBs how to understand bids in the City. This had a great turn out and will be repeated on a regular basis. Stay tuned for more workshops like this!

EVENT REGISTRATION

2026 Annual JWBC Small Business Summit

Theme: "Building Businesses for What's Next!"

Join us for the 2026 Jacksonville Women's Business Center - Small Business Expo at Florida State College of Jacksonville, KENT Campus, **May 19, 2026.**

This event is **FREE** to businesses and aspiring entrepreneurs.

SCHEDULED WORKSHOPS:

- **SPECIAL KEY NOTE: THE FUTURE WITH AI**
- **ACCESS TO CAPITAL - NEW LOAN PROGRAMS AND MORE**
- **GOVERNMENT CONTRACTING - PANEL DISCUSSION WITH LOCAL AGENCIES**
- **WORKFORCE DEVELOPMENT - RECRUITING, TRAINING AND RETAINING**
- **CYBERSECURITY AND SMALL BUSINESS THREATS - PROTECTING YOUR BUSINESS**
- **MARKETING AND BRANDING - THE LATEST TRENDS**
- **CUSTOMER DEVELOPMENT STRATEGIES**

ATTENDEE REGISTRATION LINK

MAY 19, 2026
8:00AM-3:00PM
FSCJ- KENT CAMPUS
3939 ROOSEVELT BLVD
JAX, FL 32205



PARTICIPATING EXPO ORGANIZATIONS

- ARMY CORP OF ENGINEERS
- BAPTIST HEALTH
- BEAVER STREET ENTERPRISE CENTER
- BLACK BUSINESS INVESTMENT FUND
- CAREER SOURCE
- DUVAL COUNTY SCHOOLS
- FLORIDA DEPT OF MANAGEMENT SVC.
- FLORIDA DOT
- IRS
- JAX AVIATION AUTHORITY
- JAX PORT
- JEA
- JIM MORAN INSTITUTE
- NAS FLEET LOGISTICS CTR JAX
- SBDC
- SCORE
- VALLEY BANK
- VBOC AND MORE

Business Mastermind - Two-Day Retreat

Join us and a network of other business owners on **Tuesday, May 19 and Wednesday, May 20, 2026**. Together we'll explore key topics from *The E-Myth Revisited*. You'll learn about implementing systems, structure, policies and procedures to help you work *ON* your business, rather than *IN* your business.

Author Michael Gerber studied small businesses and discovered specific reasons that many of them falter. In his book, *The E-Myth Revisited*, Gerber shares how common assumptions, expectations, and even technical expertise can get in the way of running a successful business.

Day 1	
Chapters	Topic
1-6	The E-Myth & American Small Business
7-9	The Turn-Key Revolution: A New View of Business
10-11	The Business Development Process and Your Business Development Program
Day 2	
12-13	Primary Aim & Strategic Objective
14	Organization Strategy
15-16	Management & People Strategy
17-18	Marketing & Systems Strategy

Meeting Details:

Tuesday, May 19 & Wednesday, May 20
 8:30 am – 3:30 pm (*Lunch, snacks and beverages will be provided.*)
 Pinnacle Financial Partners
 501 Riverside Avenue, Suite 116
 Jacksonville, FL 32202

**Please note, this is a two-day commitment.*

RSVP to Amy Cromer amy.cromer@pnfp.com or 540-320-2334

Important Details:

- Invitation is extended to both clients and members of our community
- Participation, book and resources are provided at no cost
- Especially for business owners and key employees
- Hosted and led by Pinnacle team members

Why:

Pinnacle offers this series to support and strengthen our communities, NOT to solicit business. We promise there will be no sales pitch from anyone in the room.

Our Commitment:

Learning is one of Pinnacle's seven core values. We live that value by offering educational opportunities to both clients and non-clients in the communities we serve.

Our Values:

Integrity • Partnership • Fairness • Results • Learning • Balance • Discipline

You must attend at least one session to apply for a grant.



The City of Jacksonville Public Service Grant Council invites all Jacksonville-based nonprofit organizations to attend a

PUBLIC SERVICE GRANTS

PRE-REGISTER



SCAN ME

MANDATORY APPLICATION WORKSHOP & INFORMATION SESSION

Every year, Public Service Grants provide millions of dollars in funding for programs that help Jacksonville's most vulnerable adults and families. Last year, \$7 million was awarded to non-profit organizations across Duval County.

Learn More About:

- The grant application process and timeline
- How to prepare your organization to apply
- Success tips for applicants and grantees
- Other grant opportunities

Session 1: Wednesday

Hybrid (In-person & Virtual)

**May 6, 2026
4-6PM**

**FSCJ Deerwood Center
9911 Old Baymeadows Rd.
Jacksonville, FL 32256**

Attend in person to have access to resources for nonprofits and other grant opportunities.

Session 2: Tuesday

Virtual Only

**May 12, 2026
9:30-11:30AM**

Pre-register to receive link

form.jotform.com/260774295390162



Free and open to the public!

FOR MORE INFORMATION CONTACT: (904) 255-8206 OR EMAIL GRANTS@COJ.NET

Accommodations for persons with disabilities are available upon request. Please contact Disabled Services at VM 255-5466, TTY 255-5475, or email your request to KaraT@coj.net.



A NEW DAY.

**JACKSONVILLE SMALL & EMERGING BUSINESS (JSEB)
MONITORING COMMITTEE MEETING**
City Hall, St. James Building, 117 West Duval Street, 1st floor
Don Davis Room, Jacksonville, FL 32202
Wednesday, April 29, 2026 – 2:30 P.M. – 4:30 P.M.

Posted: 1:00 p.m. April 20, 2026

**JACKSONVILLE SMALL & EMERGING BUSINESS (JSEB)
MONITORING COMMITTEE
NOTICE OF PUBLIC MEETING**

NOTICE is hereby given that the **JSEB Monitoring Committee** will meet **Wednesday, April 29, 2026, at 2:30 p.m. to 4:30 p.m.**, in **Don Davis Room at City Hall, St. James Building**, located at **117 West Duval Street, 1st floor, Jacksonville, FL 32202**. This meeting will be available both in person and virtually. To access the virtual session, please register at

<https://teams.microsoft.com/meet/252365433993079?p=umcZwnhiNZNmWuWg5>

The Jacksonville Small and Emerging Business (JSEB) Monitoring Committee will meet pursuant to City Ordinance 2025-0148-E and Chapter 126, Part 6, Subpart B, *Ordinance Code*. The purpose of this meeting is to discuss the status of the Program Goals, training programs, the "AC Program", program participation, financial matters and funding of the program, the need for legislation, and any other matters within the purview of the Committee as expressed in Section 126.607, *Ordinance Code*.

All interested parties are invited to attend.

A recording of this meeting will be available within 48 hours of its conclusion a copy of which can be obtained by contacting Ivana Gavric by email at igavric@coj.net or phone 904-255-8852.

An Agenda can be found prior to the meeting at:

<https://jseb.jacksonville.gov/resources/jseb-monitoring-committee>

Please contact igavric@coj.net with questions regarding this notice.

If you have a disability that requires accommodations to participate in the above meeting, please contact the Disabled Services Division at: (904) 255-5466, TTY-(904) 255-5476, or email your request to KaraT@coj.net and we will provide reasonable assistance for you. The Florida Relay Service can be reached at 711. All requests must be received no later than 12:00 p.m. on the day prior to the date of the meeting; requests for accommodation received after this time may not be met.

Invest in Jacksonville's Future Workforce



What is MYAWP?

A City of Jacksonville initiative connecting youth and young adults (ages 16–21) to **meaningful, paid work experiences** with local employers.



Why Participate?



- Build your future workforce pipeline



- Strengthen your community impact



- Access motivated, local talent



- Support economic mobility in Jacksonville



PRIORITY HIRING AREAS

These areas have a high number of eligible youth seeking opportunities.

Westside

- 32220
- 32222
- 32244
- 32210
- 32221
- 32244
- 32210
- 32234

Northside

- 32226
- 32218



Sign Up Today to Host a MYAWP Intern

- ➔ Scan to Become a Host Employer
- ➔ Scan the QR Code to Get Started



Upcoming Events

04/28
1PM

Hiring Like a Pro

Flyer Attached

04/29
2:30PM

AI for Entrepreneurship

Flyer Attached

04/30
1PM

Why Growing Without Structure Creates Chaos

Flyer Attached

04/30
1PM

Sourcing & Applying for Grants

Flyer Attached

www.jseb.jacksonville.gov/events





HR4U Consulting &
Tele-HR Solutions



HIRING LIKE A PRO

Workshop

Join us for an informative training workshop designed to equip you with practical tools and insights you can put to work right away.



Tuesday, 28 April
1:00 pm - 2:30 pm
303 N Laura St.

JENNIFER BAKER, HRM

Founder & Owner, HR4U
Serial Mom-Preneur

**PRACTICAL, REAL-WORLD
INSIGHTS FROM INDUSTRY
EXPERT. SEATS ARE
LIMITED—REGISTER NOW**

<https://www.eventbrite.com/e/hiring-like-a-pro-tickets-1987180771180?aff=oddtcreator>



www.HR4U.vip



JSEB CENTER - Library (Downtown)



904-300-6069

AI FOR ENTREPRENEURS



Learn. Build. Automate.

Turn Everyday Business Tasks
into Smart Systems Using AI.

PRESENTED BY CMG³ TECH & JSEB



What You'll Learn

- 1 How to Use ChatGPT for Business
- 2 Intro to Automation:
Docs, Emails, & CRMs
- 3 Boosting Marketing with AI Tools



Session Details

Last Wednesday of the Month

TIME: 2:30 PM - 3:30 PM

WHERE: Jacksonville Main
Library

ADDRESS: 303 N Laura Street
Jacksonville, FL 32202

ANGELINA GRISSOM

Founder of CMG³ Technologies
& CMG³ University

AI Strategist & Tech Educator
Entrepreneurial Mentor

With a heart for community
and a passion for automation,
Angelina helps small business owners
and future founders build smarter
not harder using today's best AI tools.

Email info@cmg3technologies.com with any questions



Free Business Growth Workshop

WHY GROWING WITHOUT STRUCTURE CREATES CHAOS

6 Steps to Build a Business that Doesn't Depend on You

WHAT YOU'LL DISCOVER

- Why business growth often creates **more chaos instead of profit**
- The 6 areas of your business that must work together to **grow profitably**
- How small improvements can **unlock profit and give you back time**
- How to stop your business from **depending on you for everything**

APRIL 30, 2026

1:00PM-2:30PM

JACKSONVILLE LIBRARY

303 N LAURA STREET
JACKSONVILLE, FL 32202



**RESERVE
YOUR
SEAT**

**Register
Here:**



bizgrowthseminar.com/JSEB-2026-04-30

Steve Goranson, MBA
ActionCOACH Business Coach



FREE BUSINESS WORKSHOPS: GRANTS



Looking to grow your business / nonprofit through grant acquisition? Located or do business in Jacksonville, FL? These FREE in-person workshops are designed to help you get granted, making meaningful connections with Grantmakers, and utilize technology to ease the grant writing process. Drop in and I'll see you there.

April 30th : Sourcing & Applying for Grants

Golfair - 865 Golfair Blvd. Jacksonville, FL 32209,
1pm - 3pm

May 21st : AI & Grants with AI Experts

PHX - Phoenix Art District - (Eastside) - 2320 N Liberty St, Jacksonville, FL 32206,
1pm - 3pm

June 18th : Building Donor Relations with Key Donors of Jacksonville

Library - Jacksonville Library - (Downtown) - 303 N Laura Street Jacksonville, FL 32202 - EWD Center
1pm - 3pm



Arnisha T Johnson
Grant Writing Facilitator



This is a Manifesting On More - a Grant Writing and Management Company - and JSEB collaboration