

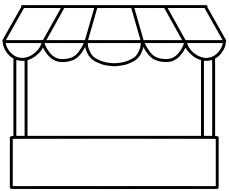


Jacksonville Small & Emerging Business

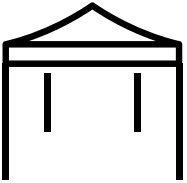
NEWSLETTER

CURRENT UPDATES

Take a look at our upcoming events!



The Riverside Arts Market has opened up spaces for our JSEBs! If you are interested in participation on Saturdays, please email igavric@coj.net for details. This is a great way to bring awareness of your company! Space is limited.



If you are interested in participating in the Downtown Vision ArtWalk for October, please email igavric@coj.net for details.



See the attached flyers for additional updates.



EVENTS HAPPENING

On September 5th, we partnered with Strategic Vision Coaching to host an event titled “10X Your Business”. This workshop and many more are great education and training opportunities for our JSEBs and the community. If you are interested in hosting an event at one of our locations, please reach out to igavric@coj.net.

Upcoming Events

09/16
12:00PM

Financial Wellness Workshop

Flyer Attached

09/17
12PM

Real Estate: Investing Like A Pro

Flyer Attached

09/17
1PM

**Leadership 101: What You Are Missing
About Being A Leader**

Flyer Attached

09/18
10AM

Company's Guide to the J-1 Visa

Flyer Attached

09/19
2:30PM

JSEB Non-Profit Certification Training

Flyer Attached

09/24
2:30PM

AI for Entrepreneurs

Flyer Attached

www.jseb.jacksonville.gov/events





Financial Wellness Series

Third Tues of each month

Noon to 1 p.m.

- Put your money to work!
- Cut down debt
- Build emergency fund
- Understand life insurance
- Retire comfortably
- Avoid probate

SCAN TO REGISTER



**Downtown Jax library
303 N. Laura St.,
Jacksonville, FL 32202**



**with Teneshia
LaFaye**

Certified financial educator



REAL ESTATE: INVESTING LIKE A PRO

**TURN JACKSONVILLE PROPERTIES INTO PROFITS:
START YOUR INVESTING JOURNEY TODAY!**

Knowledge you will gain

1

3 Easy Steps to Start Investing

2

How to Identify High-Potential Investment Properties

3

Pros and Cons of Long-Term Rental vs. Buy and Sell



EVERY 3RD WEDNESDAY
Starting August 20, 2025



TIME
12:00 PM to 1:30 PM



LOCATION
MAIN LIBRARY
303 N LAURA ST,
JACKSONVILLE, FL 32202

Reserve your Seat Here:



Tina Pham, Broker®

- Licensed Real Estate Instructor
- Broker/Owner:
 - Golden Pen Realty
 - Golden Pen Property Management
 - Golden Pen Real Estate School
 - Golden Pen Consulting
- Decades of experience in residential and commercial real estate
- Founder of Asian Chamber of Commerce of North Florida
- Founder of Phamily Pantry

Contact Information:



www.goldenpenrealty.com



info@goldenpenrealty.com

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Scan QR Code
for Contact Info



LEADERSHIP 101: WHAT YOU ARE MISSING ABOUT BEING A LEADER

Unlock Your Leadership Potential

GAIN:

PRACTICAL
LEADERSHIP STRATEGIES YOU
CAN USE NOW

BOOST EMPLOYEE
ENGAGEMENT & TEAM
PERFORMANCE

SHARPER DECISION-
MAKING & PROBLEM-
SOLVING

CONFIDENT, CLEAR,
AND PURPOSEFUL
LEADERSHIP



Join Dr. Marla J. Albertie
to explore essential
leadership skills and
learn how to become a
more impactful leader in
your organization.

Don't miss this opportunity
Every Third Wednesday
1 PM to 2:30 PM
865 Golfair Blvd.

REGISTER: <https://forms.gle/BpNcaBZsyZ7yniKj9>





Company's Guide to the J-1 Visa

Increase your Global Reach with International Interns

Everything you didn't know you didn't know about globalizing your team. Tap into your industry's best-kept secret: short-term, project-based global talent. I'll cover company and applicant eligibility, host benefits, and the red tape you can skip.

Speaker:

Kelsy Melton
Business Development Manager



Date:
Third Thursdays of Every Month



Time:
12:00 - 1:00 PM



Location:
**Jacksonville Downtown Library Promenade
303 N Laura St, Jacksonville, FL 32202**

Contact:

Get In Touch!



www.odc-exchange.com



kmelton@odcinternational.com



@OdysseyExchange



@odcexchange



Odyssey International Exchange





09/19/2025

JSEB NONPROFIT CERTIFICATION TRAINING

TIME: 2:30 PM TO 3:30 PM
LOCATION: 865 GOLFAIR BLVD.
JACKSONVILLE, FL 32209



Unlock Opportunity: Get Certified with JSEB as a Nonprofit!

Are you a nonprofit in Duval County that is ready to grow your impact and tap into government contracting? The Jacksonville Small and Emerging Business (JSEB) program is now certifying eligible 501(C)(3) organizations! Join our monthly training to learn how to qualify, apply, and access exclusive city contracts, technical support, and long-term growth opportunities. From capital access to community connections, JSEB helps you build where you serve. Don't miss out YOUR MISSION DESERVES A SEAT AT THE TABLE!

Scan QR Code for Application
Registration not Necessary



What You'll Learn:

Overview of the Nonprofit JSEB Process

Pre-Certification Requirements

Application Guidance

Key Program Requirements:

Organization must have official nonprofit IRS status of 501(c)(3)

Nonprofit Board resides in Duval County for at least 12 months or surrounding counties: St. Johns, Nassau, Baker, or Clay County for at least 18 months

Nonprofit Principal address in Duval County for at least 12 months

Why Join the JSEB Program?

Maximize procurement opportunities with the City of Jacksonville

Increase visibility and contract access

Gain tools for long-term business sustainability

HOSTED BY:

Dana Warsop, EBO/JSEB
Program Coordinator
904-255-8833
dwarsop@coj.net
Third Friday of Every Month

AI FOR ENTREPRENEURS



Learn. Build. Automate.

Turn Everyday Business Tasks
into Smart Systems Using AI.

PRESENTED BY CMG³ TECH & JSEB



What You'll Learn

- 1 How to Use ChatGPT for Business
- 2 Intro to Automation:
Docs, Emails, & CRMs
- 3 Boosting Marketing with AI Tools



Session Details

Last Wednesday of the Month

TIME: 2:30 PM - 3:30 PM

WHERE: Jacksonville Main
Library

ADDRESS: 303 N Laura Street
Jacksonville, FL 32202

ANGELINA GRISSOM

Founder of CMG³ Technologies
& CMG³ University

**AI Strategist & Tech Educator
Entrepreneurial Mentor**

With a heart for community
and a passion for automation,
Angelina helps small business owners
and future founders build smarter
not harder using today's best AI tools.

Email info@cmg3technologies.com with any questions

DISTINCTIVE SERVICE. EFFECTIVE ADVICE

Please Join Us for a

Small Business Mastermind 6 Week Series

This program brings small business owners together in a 6 or 8-week study of the E-Myth Revisited by Michael Gerber. The goal is to increase awareness and understanding of how owners can grow their businesses in a productive, successful way. Our associates host and facilitate the discussion.

Please RSVP for this event.
Brenda.BellardHarris@pnfp.com or
(904) 892-5115



**Tuesday
September
23, 2025**

10-11:30 am

Pinnacle Financial Partners
501 Riverside Ave, Ste 116
Jacksonville, FL 32202



**Member
FDIC**

About Our Consumer Mastermind Series

The goal of this series is to provide a safe and comfortable space to discuss the 12 essential consumer financial topics that contribute to much of our overall financial wellbeing. The topics are broken up into two parts, a “1.0” and “2.0,” which are six weeks each and led by a Pinnacle associate.

The Financial Topics That Are Covered

Consumer Mastermind 1.0

- **Week 1: Money Mindsets**
The Importance of Finding Your Why
- **Week 2: A Budget that Works**
Keys to Intentional Spending
- **Week 3: Give Yourself a Raise**
A Penny Saved is a Penny Earned
- **Week 4: Using Credit Wisely**
Tips for Managing Your Credit
- **Week 5: Automobile Advice**
Buying or Selling a Vehicle
- **Week 6: Homebuying Hacks**
The Process of Buying a Home

Consumer Mastermind 2.0

- **Week 1: Insurance Needs**
Insuring What Matters
- **Week 2: Investing Insights**
Opportunities to Build Wealth
- **Week 3: Taxable Topics**
Big Picture Considerations
- **Week 4: Retirement Radar**
Plan for What's Ahead
- **Week 5: Estate Planning**
Leaving Your Legacy
- **Week 6: Information Security**
Keeping Your Data Safe

Why We're Offering This

Learning is one of Pinnacle's seven values. As part of our commitment to our clients and the communities we serve, we offer financial education workshops and classes for continuous learning opportunities.

If You'd Like to Learn More

Reach out to [Name] at [Phone Number] or email [Email Address].

Presented by Pinnacle Financial Partners

OUR VALUES:



Small Business Bootcamp Series

Presented by the SBDC at UNF in partnership with:



QuickBooks | May 22

This session will be an overview of QuickBooks Online. Attendees will be using a sample company file to walk through the primary functions of QuickBooks Online. Attendees will learn about the settings and function of a company file as well as look at reporting options and dashboards. This session is great for beginners and intermediate users alike who may need a refresher or learn new tricks to make budgeting easier.

[Click here to register.](#)

Marketing & Market Research | June 26

This session will help vendors maximize the right marketing weapons for their message and skillfully implement customer-winning strategies and face competition. The market research portion of the session teaches vendors to make educated decisions about your product of service by researching and collecting market information to support your goals.

[Click here to register.](#)

Cash Flow & Finance Health | July 24

How is your business's financial health? Learn about benchmarking against industry average. Attendees will gain insights into business performance measures that will help track growth, identify areas for improvement and to stay competitive in their market. **[Click here to register now.](#)**

Questions:

Contact Ali Stephens, SBDC at UNF:
ali.stephens@unf.edu | 904-620-2441

Effective Communications & Team Building | August 28

Participants will get a chance to discuss ways to create trust, credibility and confidence with your internal staff and external customers using effective communication skills. Attendees will receive the Effective Communication workbook to learn how to better connect with customers and co-workers. **[Click here to register.](#)**

Business Model Strategy September 25

The Business Model is the main idea of the business together with the description of how it is working. This class will cover the three main areas of a business: desirability, feasibility and viability. Business models are important for both new and established businesses. Established Businesses should regularly update their business model, or they'll fail to anticipate trends and challenges ahead. **[Click here to register.](#)**

Series Details:

Cost: All classes are no cost!

Time: 6pm - 8pm

Location: Kids Hope Alliance - 1st Floor
1095 A. Philip Randolph Blvd.
Jacksonville FL, 32206



INVITATION TO BID

**Jacksonville Jaguars
Stadium of the Future (SOTF)**
JACKSONVILLE, FL

Notice is hereby given that Hunt Construction - Barton Malow, A Joint Venture, will receive bids for Bid Packages **IFC #4A, #4B, #4C, #4D**. These Packages will include the following:

4A

IFC #4A scopes: misc. metals, metal wall panels, roofing, spray applied fireproofing & insulation, doors/frames/hardware, curtain wall systems, interior glazing & mirrors, drywall partitions & ceilings, rough carpentry, firestopping, joint sealants, wall & door protection.

- ▶ Bid Drawings & Specifications will be published via Building Connected on 10/14/25 EOD.
- ▶ A **pre-bid meeting** will be held on **10/21/25**, 3 pm, Everbank Stadium upper West Club.
- ▶ Bids are due for IFC #4A on 11/11/25, 2 pm (est).

4B

IFC #4B scopes: ornamental metals, architectural woodwork, code & wayfinding signage, food service equipment, LED displays, ADA lifts, video production.

- ▶ Bid Drawings & Specifications will be published via Building Connected on 10/21/25 EOD.
- ▶ A **pre-bid meeting** will be held on **10/28/25**, 3 pm, Stadium upper West Club.
- ▶ Bids are due for IFC #4B on 11/18/25, 2 pm (est).

4C

IFC #4C scopes: ceramic tile, carpeting, paint & wall coverings, toilet partitions, operable partitions, toilet & building accessories, fire extinguishers & cabinets, lockers.

- ▶ Bid Drawings & Specifications will be published via Building Connected on 10/28/25 EOD.
- ▶ A **pre-bid meeting** will be held on **11/4/25**, 3 pm, Stadium upper West Club.
- ▶ Bids are due for IFC #4C on 11/25/25, 2 pm (est).

4D

IFC #4D scopes: gate/entry canopies, athletic equipment, site preparation (phase 2), asphalt paving, hardscape, playing surfaces, site improvements, landscape & irrigation.

- ▶ Bid Drawings & Specifications will be published via Building Connected on 11/4/25 EOD.
- ▶ A **pre-bid meeting** will be held on **11/11/25**, 3 pm, Stadium upper West Club.
- ▶ Bids are due for IFC #4C on 12/2/25, 2 pm (est).

Request for pre-qualification and bidding documents by emailing **MJ Fratianni** mj.fratianni@aecom.com

AECOM HUNT **Barton Malow**

COST FREE FORKLIFT TRAINING FOR AGES (18-24)



- ✓ **NO-COST 1-Day Forklift Training**
- ✓ **Earn an Industry Credential**
- ✓ **Must be between 18-24 years old**
- ✓ **Must be out of school**
- ✓ **Limited Spots Available**

Contact Us:



(904) 423-1266



dpayne@eckerd.org

