

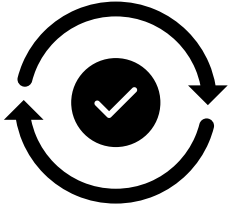


Jacksonville Small & Emerging Business

NEWSLETTER

CURRENT UPDATES

Take a look at our upcoming events!



RENEWALS!

It's that time again for renewals! If your JSEB certification is set to expire in January, please visit our website to recertify: <https://jseb.jacksonville.gov/jseb-application/jseb-re-certification-application>. If you have any questions, please reach out to Ivana Gavric at 904-255-8852.



Please take a look at our attached flyers for more updates.

Happy
New Year!

Upcoming Events

01/07
2PM

Employer Sponsored Retirement Plans: What Business Owners Need To Know
Flyer Attached

01/08
2PM

Enhance Your Communication Skills
Flyer Attached

01/08
6PM

Mastering Grant Writing Fundamentals
Flyer Attached

01/09
10AM

10X in 2026 Goal Planning
Flyer Attached

01/13
2PM

JSEB Certification Training
Flyer Attached

www.jseb.jacksonville.gov/events





FFA
Florida Financial Advisors

EMPLOYER- SPONSORED RETIREMENT PLANS:

WHAT BUSINESS OWNERS NEED TO KNOW

EDUCATIONAL SEMINAR

KEY TOPICS COVERED

- **WHY OFFERING A RETIREMENT PLAN BENEFITS BOTH EMPLOYERS AND EMPLOYEES**
- **HOW TO ESTABLISH A RETIREMENT PLAN FOR YOUR BUSINESS**
- **WHEN IT MAKES SENSE TO IMPLEMENT A RETIREMENT PLAN**

RSVP BY EMAIL

RSVP NOT REQUIRED



conner.patterson
@floridafa.com

LOCATION



Main Library Center
303 N. Laura Street
Jacksonville FL 32202

PRESENTED BY:

AARON DAHL - DISTRICT MANAGER

CONNER PATTERSON - FINANCIAL CONSULTANT



January 7th, 2026
2-3 PM EST

jseb.jacksonville.gov/events

Securities offered through Trinity Wealth Securities, LLC, Member FINRA/SIPC.
Advisory Services offered through Florida Financial Advisors. Headquartered at
6550 W Hillsborough Ave, Tampa, FL 33634
Trinity Wealth Securities, LLC and Florida Financial Advisors are affiliated companies.

CONNER PATTERSON AND AARON DAHL ARE LICENSED
FIDUCIARY PROFESSIONALS COMMITTED TO PROVIDING
FINANCIAL EDUCATION TO THE JACKSONVILLE
BUSINESS COMMUNITY IN PARTNERSHIP WITH FLORIDA
FINANCIAL ADVISORS AND JSEB

TODAY. TOMORROW. TOGETHER.

HIGHLY RATED WORKSHOP

Start. Nurture. Enhance... Your Communication Skills.

EMPOWERING BUSINESS OWNERS AND EMPLOYEES FOR PROFESSIONAL SUCCESS

1- Hour Workshop – Second Thursday Each Month – 2:00pm

CHOOSE ONE DATE:

January 8, February 12, March 12, April 9, May 14, June 11

Downtown Jacksonville Library, 303 North Laura Street

Unlock essential elements of effective communication
and begin your own self-awareness journey in these
focus areas:



Presentation Skills



Leadership Development



Conflict Management/Team Dynamics



Erica L. Allgood, Ph.D.

**Communication Consultant, Coach, and Professor
30+ Years Experience**

In Partnership With



For More Information:

Erica@theallgoods.net

[https://jseb.jacksonville.gov/
events](https://jseb.jacksonville.gov/events)

Register for this FREE Workshop:



Mastering Grant Writing Fundamentals



Are you new to grant writing or looking to sharpen your skills? Tired of funding your business solely out of pocket? The Jacksonville Small and Emerging Business (JSEB) and Manifesting On More - a grant writing and management company is offering a **6-session intensive workshop series** that will equip you with the tools, strategies, and confidence to secure funding for your business. Learn how to identify fundable programs, craft compelling narratives, build realistic budgets, and cultivate lasting donor relationships that can turn your vision into a funded reality. **Walk away with a certificate of completion** and actionable skills you can use to begin grant acquisition.

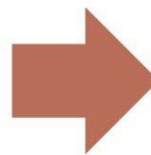


Arnisha T Johnson
Grant Writing Facilitator

HOSTED BY:
Manifesting On More - a
Grant Writing and
Management Company
1st and 3rd Thursday

What You'll Learn:

- 1 Introduction to Grant Writing
- 2 Identifying Your Fundable Programs
- 3 Introduction to Budgeting
- 4 2026 SMARTER Goal Setting
- 5 Cultivating Donor Relations
- 6 Sourcing and Tracking Grants



NEXT SESSION:
January 8, 2026

TIME: 6:00PM TO 7:30PM
LOCATION: VIRTUAL



Entrepreneur Educational Workshop



10X IN 2026 GOAL PLANNING

Friday | JAN 9 | 10:00 - 11:30AM

Learn how to Create a 10x Vision, Strategy, and Tactics



Kent Irwin

Entrepreneur Coach for 10x Growth
Author | Speaker

CEO - Strategic Vision Coaching
VP - Accelerate PV

email / text
Kent@10Xsvc.com
(614) 905-6430

Register

Eventbrite



Jax Main Library 303 Laura Street 32202



JSEB CERTIFICATION TRAINING For Profit Businesses

📍 Location:
865 Golfair Blvd.
Jacksonville, FL 32209

📅 Recurring every second Tuesday of the month at 2PM

👤🏠 Hosted by: Bingham Parkinson



What You'll Learn:

- Overview of the JSEB Process
- Pre-Certification Requirements
- Application Guidance
- Site Visit Expectations

Key Program Requirements:

- Business cannot be pass-through
- Must perform at least 40% of contract work
- Open to For-Profit entities
- Business must be located in Duval County and Business Owners personal residence must be located in Duval, Baker, Clay, Nassau, or St Johns County.
- Business must be 51% owned, operated, and controlled by an eligible individual

Why Join the JSEB Program?

- Maximize procurement opportunities with the City of Jacksonville
- Increase visibility and contract access
- Gain tools for long-term business sustainability
- Receive training, technical assistance, and community support

JSEB Builds Opportunities Through:

- Legislative Advocacy
- Education Equity
- Community Engagement
- Capital Access
- Contract Opportunities

SAVE THE DATE

Pre-Bid Meeting

Thursday, January 8th, 2026

2pm – 5pm

Beaver Street Enterprise Center

1225 West Beaver Street | Jacksonville, FL 32204



**HOGAN
SPRING GLEN**
ELEMENTARY SCHOOL

New Hogan Spring Glen Elementary School

- Meet the Team
- Due Dates / Milestones
- OEO Participation
- Project Overview
- Primary & Secondary Trade Packages
- Review Prequalification Process
- Q & A

*Hogan Spring Glen Legal Ad in FL Times
Union Newspaper December 19, 2025*

BATSON-COOK
CONSTRUCTION

MIMS
CONSTRUCTION



RSVP @ <https://form.jotform.com/253494607532057> Or Scan QR Code



INVITATION TO BID

Jacksonville Jaguars
Stadium of the Future (SOTF)
JACKSONVILLE, FL

Notice is hereby given that Hunt Construction - Barton Malow, A Joint Venture, will receive bids for Bid Packages **IFC #4A, #4B, #4C**. These Packages will include the following:

4A

IFC #4A scopes: misc. metals, metal wall panels, roofing, spray applied fireproofing & insulation, doors/frames/hardware, curtain wall systems, interior glazing & mirrors, drywall partitions & ceilings, rough carpentry, firestopping, joint sealants, wall & door protection.

- ▶ Bid Drawings & Specifications will be published via Building Connected on 10/14/25 EOD.
- ▶ A **pre-bid meeting** will be held on **10/18/25, 3 pm**, Everbank Stadium upper West Club.
- ▶ Bids are due for IFC #4A on 11/18/25, 2 pm (est).

4B

IFC #4B scopes: toilet partitions, operable partitions, toilet & building accessories, fire extinguishers & cabinets, lockers, code & wayfinding signage, food service equipment & ADA lifts.

- ▶ Bid Drawings & Specifications will be published via Building Connected on 11/18/25 EOD.
- ▶ A **pre-bid meeting** will be held on **11/20/25, 3 pm**, Stadium upper West Club.
- ▶ Bids are due for IFC #4B on 12/16/25, 2 pm (est).

4C

IFC #4C scopes: ornamental metals, architectural woodwork, ceramic tile, carpeting, paint & wall coverings, LED displays, video production, gate/entry canopies, athletic equipment, site preparation (phase 2), asphalt paving, hardscape, playing surfaces, site improvements, landscape & irrigation.

- ▶ Bid Drawings & Specifications will be published via Building Connected on 12/16/25 EOD.
- ▶ A **pre-bid meeting** will be held on **1/6/26, 3 pm**, Stadium upper West Club.
- ▶ Bids are due for IFC #4C on 1/20/26, 2 pm (est).

Request for pre-qualification and bidding documents by emailing **MJ Fratianni** mj.fratianni@aecom.com

AECOM HUNT **Barton Malow**



A NEW DAY.

**JACKSONVILLE SMALL & EMERGING BUSINESS (JSEB)
MONITORING COMMITTEE QUARTERLY MEETING**
City Hall, St. James Building, 117 West Duval Street, 1st floor
Don Davis Room, Jacksonville, FL 32202
Monday, January 12, 2026 – 2:00 P.M. – 4:00 P.M.

Posted: 4:15 p.m. December 30, 2025

JACKSONVILLE SMALL & EMERGING BUSINESS (JSEB)

MONITORING COMMITTEE

NOTICE OF PUBLIC MEETING

NOTICE is hereby given that the **JSEB Monitoring Committee** will meet **Monday, January 12, 2026, at 2:00 p.m. to 4:00 p.m.**, in **Don Davis Room at City Hall, St. James Building**, located at **117 West Duval Street, 1st floor, Jacksonville, FL 32202**. This meeting will be available both in person and virtually. To access the virtual session, please register at https://teams.microsoft.com/j/19%3ameeting_ZGI3YWQyZDA0YjlmNy00NGFkLWEwNDktMTE3OWRjZTkxZWZlZDQ5%40thredad.v2/0?context=%7b%22Tid%22%3a%2269b7a791-5a9c-4661-b6cf-1c6fb3d271c6%22%2c%22Oid%22%3a%227f52c648-5301-446d-81d7-d65347b07b8f%22%7d

The Jacksonville Small and Emerging Business (JSEB) Monitoring Committee will meet pursuant to City Ordinance 2025-0148-E and Chapter 126, Part 6, Subpart B, *Ordinance Code*. The purpose of this meeting is to discuss the status of the Program Goals, training programs, the "AC Program", program participation, financial matters and funding of the program, the need for legislation, and any other matters within the purview of the Committee as expressed in Section 126.607, *Ordinance Code*.

All interested parties are invited to attend.

A recording of this meeting will be available within 48 hours of its conclusion a copy of which can be obtained by contacting Ivana Gavric by email at igavric@coj.net or phone 904-255-8852.

An Agenda can be found prior to the meeting at:
<https://jseb.jacksonville.gov/resources/jseb-monitoring-committee>

Please contact igavric@coj.net with questions regarding this notice.

If you have a disability that requires accommodations to participate in the above meeting, please contact the Disabled Services Division at: (904) 255-5466, TTY-(904) 255-5476, or email your request to KaraT@coj.net and we will provide reasonable assistance for you. The Florida Relay Service can be reached at 711. All requests must be received no later than 12:00 p.m. on the day prior to the date of the meeting; requests for accommodation received after this time may not be met.