



Jacksonville Small & Emerging Business

NEWSLETTER

CURRENT UPDATES

Take a look at our upcoming events!



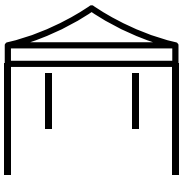
Reminder! If you have not already, please complete our annual survey.

Visit:

<https://lp.constantcontactpages.com/sv/IU85HVo/jsebannualsurvey>



See the attached flyer from APEX Accelerator to learn how your business can get help with procurement technical assistance.



If you are interested in participating in the Downtown Vision ArtWalk for August, please email igavric@coj.net for details. This is a great way to bring awareness of your company!



EVENTS HAPPENING

On July 23rd, we partnered with Influence Authority for a Business Blueprint Series event. This carried a great turn out of people interested in learning more about the framework of advancing their business. Following this, there will be additional regularly scheduled workshops hosted by IA and their team.



Florida APEX Accelerators at the University of North Florida

Government Contracting Assistance

How can we help your business?

Scan code to complete the Request for Consulting to get started today!



The Florida APEX Accelerator serves as a resource for large and small businesses, including newly started businesses, to obtain procurement technical assistance. We empower businesses to identify, compete for and win government contracts. Our team of experienced consultants are ready to provide **no-cost, confidential** guidance and support every step of the way. Our government contracting consulting, training, and information services are available at no cost to Florida businesses, that possess the interest and potential to perform work for federal, state or local government agencies.

Our knowledgeable, experienced consultants are able to assist you with:

- Contracting readiness
- Capability Statements and Marketing Plans
- Understand basics of contracting
- Federal, state, and local registrations and certifications
- Identify potential buyers and prime contractors
- Identify proposal and bid opportunities
- Bid match services
- Review solicitations, proposals and bids
- Connect to Federal R&D Opportunities (i.e. SBIR/STTR)
- Cybersecurity training



Learn more!
Contact Mark Cooper,
APEX Accelerator Coordinator:

mark.cooper@unf.edu
800-450-4624

Or visit www.unf.edu/sbdc



The Florida APEX Accelerator at UNF is a member of the Florida APEX Accelerator, a statewide network powered by the University of West Florida and funded in part by the State of Florida and local partners, including UNF. This APEX Accelerator is funded in part through a cooperative agreement with the Department of Defense.

Upcoming Events

08/06
5PM

First Wednesday Art Walk - with Downtown Vision & JSEB
Flyer Attached

08/08
11AM

Ready, Set, Learn! Books, Bags, & Supplies
Flyer Attached

08/12
12PM

JSEB Certification Training
Flyer Attached

08/13
10AM

"Leadership from Within" Workshop Series
Flyer Attached

08/14
8:30AM

Enhance Your Communication Skills
Flyer Attached

08/14
2PM

Entrepreneurship Through Acquisition
Flyer Attached

www.jseb.jacksonville.gov/events



MONTHLY MARKETPLACE

IN PARTNERSHIP WITH DOWNTON VISION JAX



August 6, 2025

RECOMMENDED JSEB(S)*:

- FOOD TRUCKS
- ARTISTS
- SERVICE INDUSTRY
- FOOD VENDORS
- MARKETING
- CLOTHING/ACCESSORIES

**Rules apply*



**5 JSEB VENDOR
SPACES**

**CONTACT JSEB TO RESERVE
YOUR SPACE NOW!**

-SPACES ROTATE MONTHLY-

**MORE INFORMATION CAN BE SEEN
ON OUR WEBSITE OR CONTACT US:**

**EMAIL:
IGAVRIC@COJ.NET**

**PHONE:
904-255-8852**



READY, SET, LEARN!

BOOKS, BAGS, AND SUPPLIES

 Join us in celebrating Black Business Month by promoting Children's literacy

 **Location: Main Library**
303 N. Laura St., Jacksonville, FL

 **Date/Time: August 8, 2025, 11:00 AM to 2:00 PM**



Presented in Partnership With:

-  **Jacksonville Black Chamber of Commerce**
-  **Wealth Empowerment Initiative**
-  **Jacksonville Small & Emerging Business (JSEB)**

****Food and Beverages while supplies last****



GIVEAWAYS:



While Supplies Last

 **Bookbags**

 **Books**

 **Notebooks**

 **Crayons, Markers**

 **Paper, Pens, Pencils**



**Reading Circle featuring
guest authors:**

**Dr. Faith Roberts-Graham
&
Brianna Ellis**

 **BONUS: Free
Parking for the first 30
attendees!**



JSEB CERTIFICATION TRAINING

For Profit & Nonprofit Businesses

📍 Location:
865 Golfair Blvd.
Jacksonville, FL 32209

📅 Starting: Tuesday, July 8
Then recurring every second Tuesday of the month

👤🏠 Hosted by: Gregory Grant - EBO/JSEB Administrative Director



What You'll Learn:

- Overview of the JSEB Process
- Pre-Certification Requirements
- Application Guidance
- Site Visit Expectations

Key Program Requirements:

- Business cannot be pass-through
- Must perform at least 40% of contract work
- Open to For-Profit and Nonprofit entities
- Business must be located in Duval County and Business Owners personal residence must be located in Duval, Baker, Clay, Nassau, or St Johns County.
- Business must be 51% owned, operated, and controlled by an eligible individual

Why Join the JSEB Program?

- Maximize procurement opportunities with the City of Jacksonville
- Increase visibility and contract access
- Gain tools for long-term business sustainability
- Receive training, technical assistance, and community support

JSEB Builds Opportunities Through:

- Legislative Advocacy
- Education Equity
- Community Engagement
- Capital Access
- Contract Opportunities

Leading from Within



Grow your leadership from the inside out, without burnout.

Complimentary Monthly Workshops for Small Business Leaders

WHAT YOU'LL LEARN:



Emotional Intelligence in Leadership



Communicate to Lead



Resilient Decision-Making

WHO IS THIS FOR?

Small business owners, team leaders & entrepreneurs ready to:
Reduce stress and burnout | Improve team communication | Lead with calm confidence

ABOUT YOUR FACILITATOR:

Roselyn Pérez Casiano — Forbes-featured speaker, licensed therapist, and creator of the *From Burnout to Alignment Method*.

WHEN: 2nd Wednesday of every month at 10:00 AM
WHERE: Main Library, 303 N Laura St, Jacksonville, FL



RSVP:



Contact Us for more information

✉ roselyn@insightfulnessence.com

🌐 www.insightfulnessence.com



Start. Nurture. Enhance... Your Communication Skills.

EMPOWERING ENTREPRENEURS AND JOB SEEKERS FOR PROFESSIONAL SUCCESS

One Hour Workshop – Second Thursday Each Month – 2:00pm
July 10, August 14, September 11, October 9, November 13, December 11
Downtown Jacksonville Library, 303 North Laura Street

This workshop will unlock essential elements of effective communication and begin your own self-awareness journey in these focus areas:



Presentation Skills



Leadership Development



Conflict Management/Team Dynamics



Erica L. Allgood, Ph.D.
Communication Consultant, Coach, and Professor
30+ Years Experience

In Partnership With



For More Information:
Erica@theallgoods.net

[https://jseb.jacksonville.gov/
events](https://jseb.jacksonville.gov/events)

Register for this FREE Workshop:





Not just another seminar — but a launchpad for serious entrepreneurs ready to grow through acquisition.

Decision-Maker Workshop: Is ETA Right for Me?

ENTREPRENEURSHIP Through Acquisition

Still thinking about buying a business?
No Worries. You're not alone — and this workshop is for you.

Join an elite lineup of subject matter experts, successful acquirers, and financing professionals as they walk you through the real-world process of business acquisition — from sourcing and evaluating opportunities to funding, due diligence, and post-acquisition growth.

What to Expect:

- Understand what's needed to move forward
- Understand the acquisition process
- Learn how lenders can help you fund the purchase

REGISTER NOW



THURSDAY, AUGUST 14, 2025

8:30 AM – 11:00 AM



**ENTREPRENEURSHIP WORKFORCE
DEVELOPMENT CENTER**

865 Golfair Blvd.,
Jacksonville, FL 32209



VISIT OUR WEBSITE

www.tcmnet.org/ETAAugust2025



This is your moment to shift from indecision to action.



Register for Aug 2025 ETA