

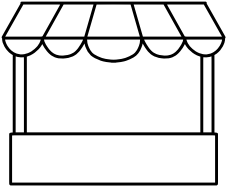


Jacksonville Small & Emerging Business

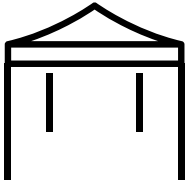
NEWSLETTER

CURRENT UPDATES

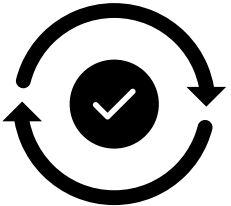
Take a look at our upcoming events!



The Riverside Arts Market has opened up spaces for our JSEBs! If you are interested in participation on Saturdays, please email igavric@coj.net for details. This is a great way to bring awareness of your company! Space is limited.



If you are interested in participating in the Downtown Vision ArtWalk for January, please email igavric@coj.net for details.



RENAWALS!

It's that time again for renewals! If your JSEB certification is set to expire in January, please visit our website to recertify: <https://jseb.jacksonville.gov/jseb-application/jseb-recertification-application>. If you have any questions, please reach out to Ivana Gavric at 904-255-8852.



Please take a look at our attached flyer below for a important event titled 2025 Vetrepreneurship Summit.

Upcoming Events

12/10
3PM

Tax Workshops

Flyer Attached

12/11
11:30AM

Business Readiness for Contracting

Flyer Attached

12/11
2PM

Enhance Your Communication Skills

Flyer Attached

12/12
9AM

2025 Vetreprenneur Summit

Flyer Attached

12/16
10AM

Money Made Simple For Business Owners

Flyer Attached

12/18
2:30PM

JSEB Non-Profit Training

Flyer Attached

12/18
6PM

Mastering Grant Writing Fundamentals

Flyer Attached

www.jseb.jacksonville.gov/events



TAX WORKSHOPS

AT DOWNTOWN LIBRARY

303 N LAURA ST • WEDNESDAY DEC 10TH • 3PM

Learn how to

- Save on taxes
- Organize your books
- Learn strategies to pay yourself first



JESICA V MARTINEZ

• ACCOUNTANT & TAX PREPARER



Jesica Viviana Martinez
Accounting Services

Popup Training Sessions

Entrepreneurship & Workforce Development Centers

Training Topics & Schedule

Introduction to Government Contracting

September 11 --- Golfair Location

Marketing & Prospecting

October 9 --- Main Library Location

Certifications & Small Business Programs

November 13 --- Golfair Location

Business Readiness for Contracting

December 11 --- Main Library Location

Locations:

865 Golfair Blvd., Jacksonville, FL 32209
(Brentwood Neighborhood)

303 N. Laura Street, Jacksonville, FL 32202
(Jacksonville Main Library, Downtown)

Times: All sessions will be held at
11:30am until 12:30pm

Cost: FREE!

Learn More and Register:

www.unf.edu/sbdc/training-and-events
or call 904-620-2476



The Florida SBDC at the University of North Florida is a member of the Florida SBDC Network, a statewide partnership program nationally accredited by the Association of America's SBDCs and funded in part by the U.S. Small Business Administration, Department of Defense, State of Florida, and other private and public partners, with the University of West Florida serving as the network's headquarters. Full funding disclosure available at www.floridasbdc.org/funding-disclosures. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.



Unlock Opportunities in Government Contracting

The Florida SBDC and APEX Accelerator at UNF have partnered with the City of Jacksonville's Jacksonville Small and Emerging Business (JSEB) Program to bring local small businesses a new series of popup seminars focused on government contracting.

Hosted at the City's Entrepreneurship & Workforce Development Centers in Brentwood and Downtown, these sessions are designed to help small businesses understand, prepare for, and pursue contracting opportunities at the local, state, and federal levels.

Whether you're new to contracting or looking to grow, these workshops will give you the tools, resources, and guidance to take the next step. Future events may expand the series based on community interest and needs.

Register Today!

Scan code to learn more and register for all events in this series



Start. Nurture. Enhance... Your Communication Skills.

EMPOWERING ENTREPRENEURS AND JOB SEEKERS FOR PROFESSIONAL SUCCESS

One Hour Workshop – Second Thursday Each Month – 2:00pm
July 10, August 14, September 11, October 9, November 13, December 11
Downtown Jacksonville Library, 303 North Laura Street

This workshop will unlock essential elements of effective communication and begin your own self-awareness journey in these focus areas:



Presentation Skills



Leadership Development



Conflict Management/Team Dynamics



Erica L. Allgood, Ph.D.
Communication Consultant, Coach, and Professor
30+ Years Experience

In Partnership With



For More Information:
Erica@theallgoods.net

[https://jseb.jacksonville.gov/
events](https://jseb.jacksonville.gov/events)

Register for this FREE Workshop:





9th Annual Vetreprenuer Summit

FROM SERVICE TO SUCCESS

Attention current and future Veteran Business Owners ... Find out if Vetreprenuership is right for you! Join us for this annual event presented by the City of Jacksonville's Military Affairs and Veterans Department in collaboration with Florida State College at Jacksonville and the Florida SBDC at UNF. At this FREE, One-Day Vetreprenuer Summit, attendees will learn all about:

- Marketing with AI
- Veteran-Owned Small Business Successes & Challenges
- Financing Resources Panel
- Small Business Contracting Opportunities
- Franchising

Veterans, Service Members, National Guard, Reserves and spouses are welcome.

Participating agencies to include:

- City of Jacksonville
- FSCJ
- U.S. SBA
- SBDC at UNF
- APEX Accelerator at UNF
- Jacksonville University
- And more to come!

Presented by:
COJ MILITARY AFFAIRS AND VETERANS DEPARTMENT



December 12, 2025

0900 - 1400

Free Event!

FSCJ Downtown Campus

Advanced Technology Center

401 W State St.

Jacksonville, FL 32202

Register Today:

www.unf.edu/SBDC

904-620-2441



in collaboration with



The Florida SBDC at UNF is a member of the Florida SBDC Network, a statewide partnership program nationally accredited by the Association of America's SBDCs and funded in part by the U.S. Small Business Administration, Department of Defense, State of Florida and other private and public partners, with the University of West Florida serving as the network's lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for limited English proficient individuals. Reasonable accommodations for persons with disabilities and/or limited English proficiency will be made if requested at least two weeks in advance. Contact All Stephens at 904.620.2441 or all.stephens@unf.edu

PRUDENTIAL & FIRST CHOICE BROKERAGE

➡ **PRESENT**



MONEY MADE SIMPLE FOR BUSINESS OWNERS

Join us for an exclusive event designed to show business owners how life insurance can be a powerful resource in strategic planning. Life insurance isn't just protection, it's a tool for growth, stability, and long-term success. Discover how smart planning today can create opportunities for tomorrow, from safeguarding your business to building a legacy.

Your blueprint starts here.

DATE & LOCATION:

December 16th, 2025
10:00am - 11:00am ET
303 N Laura St.
Jacksonville, Florida 32202

CONTACT:

William Stephenson
610-883-3537
william@firstchoicebrokerage.com
In Conjunction with the First Choice Brokerage

Scan the QR code link to
register.



First Choice Brokerage is an independent organization and is not an affiliate of Prudential Financial.

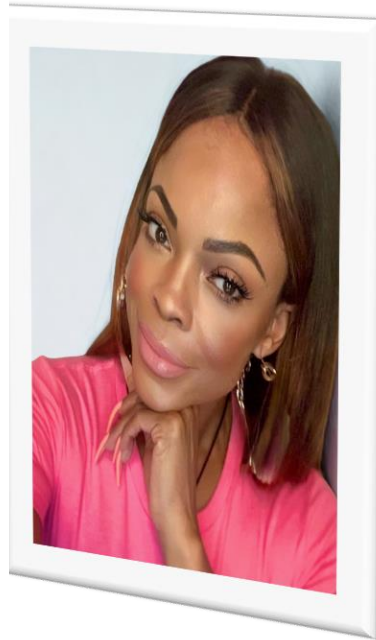
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*Hosted by: Dana Warsop,
EBO/JSEB Program Coordinator*

12/18/2025

JSEB NONPROFIT CERTIFICATION TRAINING

TIME: 2:30 PM TO 3:30 PM
LOCATION: 865 GOLFAIR BLVD.
JACKSONVILLE, FL 32209



Unlock Opportunity: Get Certified with JSEB as a Nonprofit!

Are you a nonprofit in Duval County that is ready to grow your impact and tap into government contracting? The Jacksonville Small and Emerging Business (JSEB) program is now certifying eligible 501(C)(3) organizations! Join our monthly training to learn how to qualify, apply, and access exclusive city contracts, technical support, and long-term growth opportunities. From capital access to community connections, JSEB helps you build where you serve. Don't miss out **YOUR MISSION DESERVES A SEAT AT THE TABLE!**

Registration not Necessary

Scan QR Code for Application



What You'll Learn:

Overview of the Nonprofit JSEB Process

Pre-Certification Requirements

Application Guidance

Key Program Requirements:

Organization must have official nonprofit IRS status of 501(c)(3)

Nonprofit Board resides in Duval County for at least 12 months or surrounding counties: St. Johns, Nassau, Baker, or Clay County for at least 18 months

Nonprofit Principal address in Duval County for at least 12 months

Why Join the JSEB Program?

Maximize procurement opportunities with the City of Jacksonville

Increase visibility and contract access

Gain tools for long-term business sustainability

CONTACT:

Dana Warsop, EBO/JSEB
Program Coordinator
904-255-8833
dwarsop@coj.net

Mastering Grant Writing Fundamentals



Are you new to grant writing or looking to sharpen your skills? Tired of funding your business solely out of pocket? The Jacksonville Small and Emerging Business (JSEB) and Manifesting On More - a grant writing and management company is offering a **6-session intensive workshop series** that will equip you with the tools, strategies, and confidence to secure funding for your business. Learn how to identify fundable programs, craft compelling narratives, build realistic budgets, and cultivate lasting donor relationships that can turn your vision into a funded reality. **Walk away with a certificate of completion** and actionable skills you can use to begin grant acquisition.



Arnisha T Johnson

Grant Writing Facilitator

HOSTED BY:
Manifesting On More - a Grant
Writing and Management
Company
1st and 3rd Thursday



Scan to register

What You'll Learn:

- 1 Introduction to Grant Writing
- 2 Identifying Your Fundable Programs
- 3 Introduction to Budgeting
- 4 2026 SMARTER Goal Setting
- 5 Cultivating Donor Relations
- 6 Sourcing and Tracking Grants

BEGINNING:
November 6, 2025

TIME: 6:00PM TO 7:30PM
LOCATION: VIRTUAL



INVITATION TO BID

Jacksonville Jaguars
Stadium of the Future (SOTF)
JACKSONVILLE, FL

Notice is hereby given that Hunt Construction - Barton Malow, A Joint Venture, will receive bids for Bid Packages **IFC #4A, #4B, #4C**. These Packages will include the following:

4A

IFC #4A scopes: misc. metals, metal wall panels, roofing, spray applied fireproofing & insulation, doors/frames/hardware, curtain wall systems, interior glazing & mirrors, drywall partitions & ceilings, rough carpentry, firestopping, joint sealants, wall & door protection.

- ▶ Bid Drawings & Specifications will be published via Building Connected on 10/14/25 EOD.
- ▶ A **pre-bid meeting** will be held on **10/18/25, 3 pm**, Everbank Stadium upper West Club.
- ▶ Bids are due for IFC #4A on 11/18/25, 2 pm (est).

4B

IFC #4B scopes: toilet partitions, operable partitions, toilet & building accessories, fire extinguishers & cabinets, lockers, code & wayfinding signage, food service equipment & ADA lifts.

- ▶ Bid Drawings & Specifications will be published via Building Connected on 11/18/25 EOD.
- ▶ A **pre-bid meeting** will be held on **11/20/25, 3 pm**, Stadium upper West Club.
- ▶ Bids are due for IFC #4B on 12/16/25, 2 pm (est).

4C

IFC #4C scopes: ornamental metals, architectural woodwork, ceramic tile, carpeting, paint & wall coverings, LED displays, video production, gate/entry canopies, athletic equipment, site preparation (phase 2), asphalt paving, hardscape, playing surfaces, site improvements, landscape & irrigation.

- ▶ Bid Drawings & Specifications will be published via Building Connected on 12/16/25 EOD.
- ▶ A **pre-bid meeting** will be held on **1/6/26, 3 pm**, Stadium upper West Club.
- ▶ Bids are due for IFC #4C on 1/20/26, 2 pm (est).

Request for pre-qualification and bidding documents by emailing **MJ Fratianni** mj.fratianni@aecom.com