

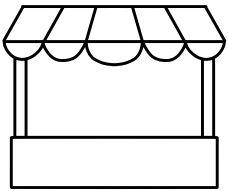


Jacksonville Small & Emerging Business

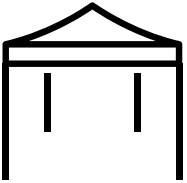
NEWSLETTER

CURRENT UPDATES

Take a look at our upcoming events!



The Riverside Arts Market has opened up spaces for our JSEBs! If you are interested in participation on Saturdays, please email igavric@coj.net for details. This is a great way to bring awareness of your company! Space is limited.



If you are interested in participating in the Downtown Vision ArtWalk for December, please email igavric@coj.net for details.



See the attached flyers for more information.

EVENTS HAPPENING



On October 29th, we hosted an event at our Phoenix Art District location to educate on Commercial Leasing. We highly recommend you attend a workshop at one of our centers in the future!

Upcoming Events

11/13
11:30AM

Certifications & Small Business Programs

Flyer Attached

11/13
2PM

Enhance Your Communication Skills

Flyer Attached

11/13
2:30PM

JSEB Non-Profit Certification Training

Flyer Attached

11/17
12PM

Cultural Competency

Flyer Attached

11/18
12PM

Financial Wellness Workshop

Flyer Attached

www.jseb.jacksonville.gov/events



Mastering Grant Writing Fundamentals



Are you new to grant writing or looking to sharpen your skills? Tired of funding your business solely out of pocket? The Jacksonville Small and Emerging Business (JSEB) and Manifesting On More - a grant writing and management company is offering a **6-session intensive workshop series** that will equip you with the tools, strategies, and confidence to secure funding for your business. Learn how to identify fundable programs, craft compelling narratives, build realistic budgets, and cultivate lasting donor relationships that can turn your vision into a funded reality. **Walk away with a certificate of completion** and actionable skills you can use to begin grant acquisition.



Arnisha T Johnson

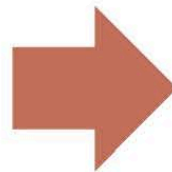
Grant Writing Facilitator

HOSTED BY:
Manifesting On More - a
Grant Writing and
Management Company
1st and 3rd Thursday



Scan to register

What You'll Learn:



1 Introduction to Grant Writing

2 Identifying Your Fundable Programs

3 Introduction to Budgeting

4 2026 SMARTER Goal Setting

5 Cultivating Donor Relations

6 Sourcing and Tracking Grants

NEXT SESSION:
November 20, 2025

TIME: 6:00PM TO 7:30PM
LOCATION: VIRTUAL

Popup Training Sessions

Entrepreneurship & Workforce Development Centers

Training Topics & Schedule

Introduction to Government Contracting

September 11 --- Golfair Location

Marketing & Prospecting

October 9 --- Main Library Location

Certifications & Small Business Programs

November 13 --- Golfair Location

Business Readiness for Contracting

December 11 --- Main Library Location

Locations:

865 Golfair Blvd., Jacksonville, FL 32209
(Brentwood Neighborhood)

303 N. Laura Street, Jacksonville, FL 32202
(Jacksonville Main Library, Downtown)

Times: All sessions will be held at
11:30am until 12:30pm

Cost: FREE!

Learn More and Register:

www.unf.edu/sbdc/training-and-events
or call 904-620-2476



The Florida SBDC at the University of North Florida is a member of the Florida SBDC Network, a statewide partnership program nationally accredited by the Association of America's SBDCs and funded in part by the U.S. Small Business Administration, Department of Defense, State of Florida, and other private and public partners, with the University of West Florida serving as the network's headquarters. Full funding disclosure available at www.floridasbdc.org/funding-disclosures. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.



Unlock Opportunities in Government Contracting

The Florida SBDC and APEX Accelerator at UNF have partnered with the City of Jacksonville's Jacksonville Small and Emerging Business (JSEB) Program to bring local small businesses a new series of popup seminars focused on government contracting.

Hosted at the City's Entrepreneurship & Workforce Development Centers in Brentwood and Downtown, these sessions are designed to help small businesses understand, prepare for, and pursue contracting opportunities at the local, state, and federal levels.

Whether you're new to contracting or looking to grow, these workshops will give you the tools, resources, and guidance to take the next step. Future events may expand the series based on community interest and needs.

Register Today!

Scan code to learn more and register for all events in this series



Start. Nurture. Enhance... Your Communication Skills.

EMPOWERING ENTREPRENEURS AND JOB SEEKERS FOR PROFESSIONAL SUCCESS

One Hour Workshop – Second Thursday Each Month – 2:00pm
July 10, August 14, September 11, October 9, November 13, December 11
Downtown Jacksonville Library, 303 North Laura Street

This workshop will unlock essential elements of effective communication and begin your own self-awareness journey in these focus areas:



Presentation Skills



Leadership Development



Conflict Management/Team Dynamics



Erica L. Allgood, Ph.D.
Communication Consultant, Coach, and Professor
30+ Years Experience

In Partnership With

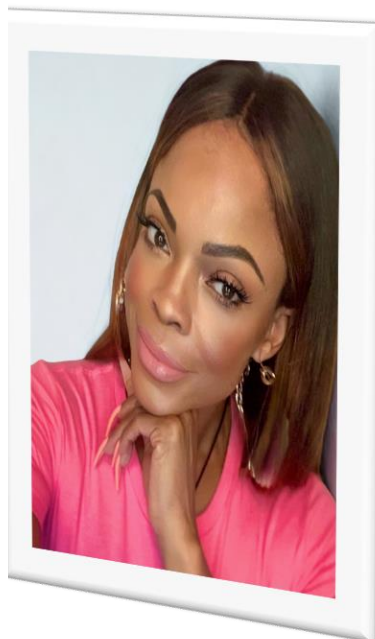


For More Information:
Erica@theallgoods.net

[https://jseb.jacksonville.gov/
events](https://jseb.jacksonville.gov/events)

Register for this FREE Workshop:





*Hosted by: Dana Warsop,
EBO/JSEB Program Coordinator*

11/13/2025

JSEB NONPROFIT CERTIFICATION TRAINING

TIME: 2:30 PM TO 3:30 PM
LOCATION: 865 GOLFAIR BLVD.
JACKSONVILLE, FL 32209



Unlock Opportunity: Get Certified with JSEB as a Nonprofit!

Are you a nonprofit in Duval County that is ready to grow your impact and tap into government contracting? The Jacksonville Small and Emerging Business (JSEB) program is now certifying eligible 501(C)(3) organizations! Join our monthly training to learn how to qualify, apply, and access exclusive city contracts, technical support, and long-term growth opportunities. From capital access to community connections, JSEB helps you build where you serve. Don't miss out **YOUR MISSION DESERVES A SEAT AT THE TABLE!**

Registration not Necessary

Scan QR Code for Application



What You'll Learn:

Overview of the Nonprofit JSEB Process

Pre-Certification Requirements

Application Guidance

Key Program Requirements:

Organization must have official nonprofit IRS status of 501(c)(3)

Nonprofit Board resides in Duval County for at least 12 months or surrounding counties: St. Johns, Nassau, Baker, or Clay County for at least 18 months

Nonprofit Principal address in Duval County for at least 12 months

Why Join the JSEB Program?

Maximize procurement opportunities with the City of Jacksonville

Increase visibility and contract access

Gain tools for long-term business sustainability

CONTACT:

Dana Warsop, EBO/JSEB
Program Coordinator
904-255-8833
dwarsop@coj.net
Second Thursday of Every Month

Cultural Competency

Understand culture and bridge differences with confidence. This seminar transforms cultural awareness into action, equipping you with practical tools to communicate, collaborate, and lead with impact. Build stronger connections and create lasting change through cultural intelligence.

Speaker:

Kelsy Melton

Business Development Manager



Date:

November 17, 2025



Time:

12:00 - 1:00 PM



Location:

**Jacksonville Downtown Library Promenade
303 N Laura St, Jacksonville, FL 32202**



Contact:

Get In Touch!



www.odc-exchange.com



kmelton@odcinternational.com



@OdysseyExchange



@odcexchange



Odyssey International Exchange



Financial Wellness Series

Third Tues of each month

Noon to 1 p.m.

- Put your money to work!
- Cut down debt
- Build emergency fund
- Understand life insurance
- Retire comfortably
- Avoid probate

SCAN TO REGISTER



**Downtown Jax library
303 N. Laura St.,
Jacksonville, FL 32202**



**with Teneshia
LaFaye**

Certified financial educator

