

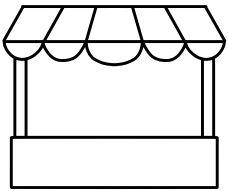


Jacksonville Small & Emerging Business

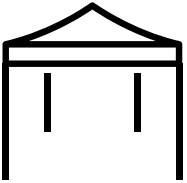
NEWSLETTER

CURRENT UPDATES

Take a look at our upcoming events!



The Riverside Arts Market has opened up spaces for our JSEBs! If you are interested in participation on Saturdays, please email igavric@coj.net for details. This is a great way to bring awareness of your company! Space is limited.



If you are interested in participating in the Downtown Vision ArtWalk for November, please email igavric@coj.net for details.



See the attached flyers for more information.

EVENTS HAPPENING



On October 1st, we hosted an event at our Pheonix Arts EWD location with the Jacksonville Urban League. Our office is excited for the collaboration and education that is coming out of these centers. If you haven't already attended one of our events, I highly recommend you experience it yourself.

Upcoming Events

10/13
2PM

Access to Capital Workshop

Flyer Attached

10/14
10AM

Adjust Your Life Insure You Future! Become a Licensed Claim Adjuster With NO State Test

Flyer Attached

10/16
11AM

Lower Your Healthcare Costs - Without Sacrificing Employee Benefits

Flyer Attached

10/16
1PM

HR Essentials for Small Business Success

Flyer Attached

10/17
2:30PM

JSEB Non-Profit Certification Training

Flyer Attached

10/21
12PM

Financial Wellness Workshop

Flyer Attached

10/22
12PM

For Rent By Owner: How to Avoid Costly Landlord Mistakes

Flyer Attached

10/23
10AM

Commercial Leasing 101

Flyer Attached

www.jseb.jacksonville.gov/events





What To Expect

Mission-driven funding options

We search across dozens of trusted lenders and grant programs to connect you with personalized options - all at the best possible rates.

Personalized support

Receive 1:1 guidance from Mona Coaches, who are here to support you through every step of the funding application process.

Inclusive access

Mona's services are open to all U.S.-based small business owners, with a focus on those who face barriers to capital access.



Access to Capital Workshop

Monday, October 13th at 2-3pm

Entrepreneurship Workforce
Development Center
865 Golfair Blvd.
Jacksonville, FL 32209

\$1M

in loans and grants
distributed

80%

had no funding
alternatives

100%

success rate in
securing funding



Scan to
apply for
funding

Get Started

If you're a small business owner seeking affordable capital and personalized coaching, Mona is here to help. Visit monaventures.co to learn more and apply for funding. Our access to capital services are 100% free to you.



Adjust your life. Insure your future.

Date: October 14, 2025

Time: 10:00AM - 11:00AM

Location: 303 N Laura St. Jacksonville, FL 32202
JSEB Entrepreneurship & Workforce Development Center

Whether you are a high school graduate looking for direction, a working adult looking for a new career, a retired military veteran looking a rewarding position, a retiree looking to supplement your income, or a college graduate looking for the best way to use your degree, this could be the right adjustment for you.



Become an insurance adjuster.

Investigate insurance claims by interviewing and inspecting claims. As a career, becoming a claims adjuster is not only rewarding but constantly in demand.



Encore will prepare you for the state certification with a self-paced course. Pass our state-approved test and you are on your way to insuring your future. No college degree required.

- **Healthy income.**
- **Flexible hours.**
- **Reliable industry.**

"Obtaining my license changed my life immediately. It gave me financial stability. It gave me control of my time. It opened my eyes to a new opportunity."

- Lisa Evans

To enroll visit : www.encoreclaimservices.com

**For more information, write to info@encoreclaimservices.com
or call 954-609-9564**

Coastal Medical + Wellness



LOWER YOUR HEALTHCARE COSTS — *Without Sacrificing Employee Benefits*

Register Here!



Join us to learn how Direct Primary Care (DPC) helps businesses **control healthcare costs, reduce claims, and improve employee retention.**

October 16, 2025



11:00am - 12:30pm



Main Library Downtown
303 N Laura St.
Jacksonville, FL 32202

Session Highlights:

- Reduce Total Healthcare Spend
- Lower Renewal Increases
- Better Retention, Lower Turnover Expenses
- Predictable Monthly Cost
- Fewer Sick Days, Higher Productivity

Contact Us :



(904) 643-6346



info@coastalmedicalcare.com



www.CoastalMedicalCare.com

Dr. Jarica Thigpen, DMSc, PA-C

CEO & Co-Founder of Coastal Medical + Wellness, a local Direct Primary Care Provider, with over 10+ years in healthcare.





HR ESSENTIALS FOR SMALL BUSINESS SUCCESS

Running a small business is tough enough; don't let HR trip you up. In this free class, BNX Business Advisors will break down HR into simple, actionable steps to help your business thrive.



Thursday, October 16, 2025 | 1 PM



Jacksonville Public Library – Main Branch

WHAT YOU'LL LEARN

- How to avoid costly HR mistakes that can sink small businesses
- Building HR systems that grow with you
- Compliance basics every business owner must know
- Practical tools to attract, retain, and manage your team



**SCAN THE QR CODE TO
REGISTER**

 www.bnxba.com



YARA BANKS, MBA, CHRMAP
CEO OF BNX BUSINESS ADVISORS



10/17/2025

JSEB NONPROFIT CERTIFICATION TRAINING

TIME: 2:30 PM TO 3:30 PM
LOCATION: 865 GOLFAIR BLVD.
JACKSONVILLE, FL 32209



Unlock Opportunity: Get Certified with JSEB as a Nonprofit!

Are you a nonprofit in Duval County that is ready to grow your impact and tap into government contracting? The Jacksonville Small and Emerging Business (JSEB) program is now certifying eligible 501(C)(3) organizations! Join our monthly training to learn how to qualify, apply, and access exclusive city contracts, technical support, and long-term growth opportunities. From capital access to community connections, JSEB helps you build where you serve. Don't miss out YOUR MISSION DESERVES A SEAT AT THE TABLE!

Scan QR Code for Application
Registration not Necessary



What You'll Learn:

Overview of the Nonprofit JSEB Process

Pre-Certification Requirements

Application Guidance

Key Program Requirements:

Organization must have official nonprofit IRS status of 501(c)(3)

Nonprofit Board resides in Duval County for at least 12 months or surrounding counties: St. Johns, Nassau, Baker, or Clay County for at least 18 months

Nonprofit Principal address in Duval County for at least 12 months

Why Join the JSEB Program?

Maximize procurement opportunities with the City of Jacksonville

Increase visibility and contract access

Gain tools for long-term business sustainability

HOSTED BY:

Dana Warsop, EBO/JSEB
Program Coordinator
904-255-8833
dwarsop@coj.net
Third Friday of Every Month



Financial Wellness Series

Third Tues of each month

Noon to 1 p.m.

- Put your money to work!
- Cut down debt
- Build emergency fund
- Understand life insurance
- Retire comfortably
- Avoid probate

SCAN TO REGISTER



**Downtown Jax library
303 N. Laura St.,
Jacksonville, FL 32202**



**with Teneshia
LaFaye**

Certified financial educator



FOR RENT BY OWNER

HOW TO AVOID 3 COSTLY LANDLORD MISTAKES

The 3 Mistakes Will Be Discussed

Mistake **1** Tenant Selection and Onboarding

Mistake **2** Lease and Money

Mistake **3** Safety, Maintenance and Risk Transfer



ONCE A MONTH, ON WEDNESDAY
Next Schedule: **October 22, 2025**



TIME
12:00 PM to 1:30 PM



LOCATION
MAIN LIBRARY
303 N LAURA ST,
JACKSONVILLE, FL 32202

Reserve your
Seat Here:



Tina Pham, Broker®

- Licensed Real Estate Instructor
- Broker/Owner:
 - Golden Pen Realty
 - Golden Pen Property Management
 - Golden Pen Real Estate School
 - Golden Pen Consulting
- Decades of experience in residential and commercial real estate
- Founder of Asian Chamber of Commerce of North Florida
- Founder of Phamily Pantry

Contact Information:

- www.goldenpenrealty.com
- info@goldenpenrealty.com

Follow us on:   
/GoldenPenRealty



Scan QR Code
for Contact Info

COMMERCIAL LEASING 101



Thursday, 23rd October

10:00AM-12:00PM



Jax DT Library

303 N Laura St,

Jacksonville, FL 32202

Secure Your Spot Today!

**HOW TO WIN AT
NEGOTIATIONS**

**FREE SPOTLIGHT
OPPORTUNITIES**

**EXCLUSIVE LEASING
CHECKLIST**



SVR
Commercial



Presented By:

Vasha Carter
VP of Leasing

Amanda Richards
Leasing Specialist





INVITATION TO BID

**Jacksonville Jaguars
Stadium of the Future (SOTF)**
JACKSONVILLE, FL

Notice is hereby given that Hunt Construction - Barton Malow, A Joint Venture, will receive bids for Bid Packages **IFC #4A, #4B, #4C, #4D**. These Packages will include the following:

4A

IFC #4A scopes: misc. metals, metal wall panels, roofing, spray applied fireproofing & insulation, doors/frames/hardware, curtain wall systems, interior glazing & mirrors, drywall partitions & ceilings, rough carpentry, firestopping, joint sealants, wall & door protection.

- ▶ Bid Drawings & Specifications will be published via Building Connected on 10/14/25 EOD.
- ▶ A **pre-bid meeting** will be held on **10/21/25**, 3 pm, Everbank Stadium upper West Club.
- ▶ Bids are due for IFC #4A on 11/11/25, 2 pm (est).

4B

IFC #4B scopes: ornamental metals, architectural woodwork, code & wayfinding signage, food service equipment, LED displays, ADA lifts, video production.

- ▶ Bid Drawings & Specifications will be published via Building Connected on 10/21/25 EOD.
- ▶ A **pre-bid meeting** will be held on **10/28/25**, 3 pm, Stadium upper West Club.
- ▶ Bids are due for IFC #4B on 11/18/25, 2 pm (est).

4C

IFC #4C scopes: ceramic tile, carpeting, paint & wall coverings, toilet partitions, operable partitions, toilet & building accessories, fire extinguishers & cabinets, lockers.

- ▶ Bid Drawings & Specifications will be published via Building Connected on 10/28/25 EOD.
- ▶ A **pre-bid meeting** will be held on **11/4/25**, 3 pm, Stadium upper West Club.
- ▶ Bids are due for IFC #4C on 11/25/25, 2 pm (est).

4D

IFC #4D scopes: gate/entry canopies, athletic equipment, site preparation (phase 2), asphalt paving, hardscape, playing surfaces, site improvements, landscape & irrigation.

- ▶ Bid Drawings & Specifications will be published via Building Connected on 11/4/25 EOD.
- ▶ A **pre-bid meeting** will be held on **11/11/25**, 3 pm, Stadium upper West Club.
- ▶ Bids are due for IFC #4C on 12/2/25, 2 pm (est).

Request for pre-qualification and bidding documents by emailing **MJ Fratianni** mj.fratianni@aecom.com

AECOM HUNT **Barton Malow**

Mastering Grant Writing Fundamentals



Are you new to grant writing or looking to sharpen your skills? Tired of funding your business solely out of pocket? The Jacksonville Small and Emerging Business (JSEB) and Manifesting On More - a grant writing and management company is offering a **6-session intensive workshop series** that will equip you with the tools, strategies, and confidence to secure funding for your business. Learn how to identify fundable programs, craft compelling narratives, build realistic budgets, and cultivate lasting donor relationships that can turn your vision into a funded reality. **Walk away with a certificate of completion** and actionable skills you can use to begin grant acquisition.



Arnisha T Johnson

Grant Writing Facilitator

HOSTED BY:
Manifesting On More - a Grant
Writing and Management
Company
1st and 3rd Thursday



Scan to register

What You'll Learn:

- 1 Introduction to Grant Writing
- 2 Identifying Your Fundable Programs
- 3 Introduction to Budgeting
- 4 2026 SMARTER Goal Setting
- 5 Cultivating Donor Relations
- 6 Sourcing and Tracking Grants

BEGINNING:
November 6, 2025

TIME: 6:00PM TO 7:30PM
LOCATION: VIRTUAL