

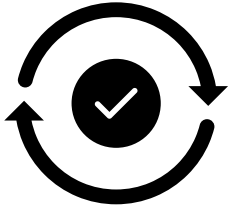


Jacksonville Small & Emerging Business

NEWSLETTER

CURRENT UPDATES

Take a look at our upcoming events!



RENEWALS!

Please visit our website to recertify:

<https://jseb.jacksonville.gov/jseb-application/jseb-recertification-application>.

TO NOTE: If you have not met the continued education requirement, attending any one of the workshops contained in the letter will count towards that requirement. You will need to take a picture of the sign-in sheet to provide as proof in your application.



Check out additional flyers below.



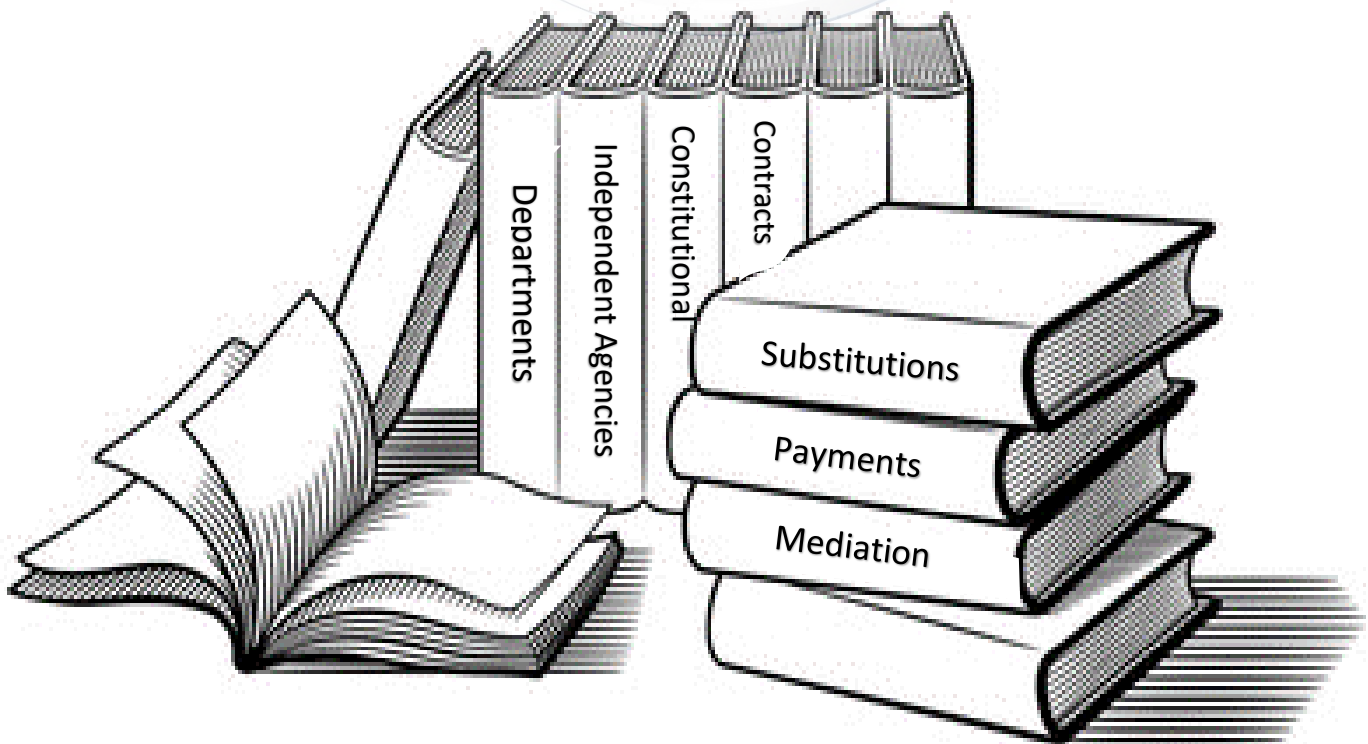
Give us your feedback on upcoming workshops you would like to see! Visit

<https://jseb.jacksonville.gov/newsletter/workshop-feedback> and share your ideas.

The Office of the Ombudsman

presents:

How to Remain in the Proper Posture When Dealing with Payment & Performance Disputes



"It's All in Black and White"

April 3, 2026 @ 10:00 AM – 10:30 AM

(webinar via Teams)

Eligible for JSEB Continuing Education Credit

Click [HERE](#) to register or email
ombudscomplaint@coj.net



Life Lab:

Introduction to Small Business Resources at the Library



Did you know the library has a collection of tools to help small businesses?

If learning about your competition, marketing to customers or helping your staff to improve their skills **sounds like money to your ears**, join us and learn how!



Scan to Register
jaxlibrary.org/LifeLab

Second Thursday

of each Month

3:00 - 4:00 pm

Room 124 E-Classroom



MAIN LIBRARY
303 Laura St. N.
255-2665 | jaxpubliclibrary.org

Accommodations for persons with disabilities are available upon request. Please ask for Learning Services at 255-2665 or email JPLPrograms@coj.net.

Upcoming Events

04/02
12PM

Fireside Chat

Flyer Attached

04/02
6PM

**Foundations First: Building Fundable
Organizations From Day One**

Flyer Attached

04/08
3PM

Introduction to Quickbooks

Flyer Attached

04/09
12PM

Coffee, Cash Flow, & Clarity

Flyer Attached

04/10
10AM

10X Your Business

Flyer Attached

www.jseb.jacksonville.gov/events



MAXIMIZING JSEB

Benefits for Small Businesses

FIRESIDE CHAT OUR SPEAKERS



Gregory Grant

EBO/JSEB Administrator
Entrepreneurologist



Patrina Dixon

Financial Expert | Owner, It's
My Money

April 2, 2026

12 PM - 2 PM

Learn how to leverage Jacksonville's Small & Emerging
Business programs and Workforce Development Centers.



JSEB Center – Jacksonville Library (Downtown)
303 N Laura Street, Jacksonville, FL
32202



**VIRTUAL
WEBINAR**

FOUNDATIONS FIRST: BUILDING FUNDABLE ORGANIZATIONS FROM DAY ONE

A 5-Part Capacity-Building Training Series






Are you starting or growing a nonprofit or mission-driven organization and want to be prepared for funding opportunities from the start? This five-part training series, presented in partnership with the **Jacksonville Small and Emerging Business (JSEB)** Program, is designed to help organizations build strong foundations, implement effective systems, and position themselves to be fundable and sustainable.

Participants will gain practical tools, strategic insight, and a clear roadmap to strengthen their organization's structure, programs, and funding readiness.



REGISTER NOW!

WHAT YOU'LL LEARN:

-  1. **How to Be Fundable from Day One - March 5th**
-  2. **Vision, Mission & Alignment - March 19th**
-  3. **Legal Structure, Governance & Compliance - April 2nd**
-  4. **Programs, Products & Operations - April 16th**
-  5. **Funding, Revenue & Sustainability - May 7th**

FACILITATED BY:

Willie Finklin, CFRE - The Grant GOAT

Nonprofit strategist with over 15 years of experience and more than \$35 million raised in development funding

WHO SHOULD ATTEND:

- Aspiring nonprofit founders
- New and emerging nonprofits
- Mission-driven organizations seeking funding readiness
- Leaders looking to strengthen internal systems and sustainability

PROGRAM START:

March 5, meeting on the 1st and 3rd Thursdays, 6-8 PM



Jesica Viviana Martinez
Accounting Services

JSEB WORKSHOP

2nd WEDNESDAY OF THE MONTH at 3PM

— DOWNTOWN MAIN LIBRARY —

Entrepreneurship & Workforce Development Center

— INTRO TO —

qb QuickBooks!

HANDS-ON TRAINING!

**BRING YOUR LAPTOP
OR IPAD/TABLET ALONG WITH
YOUR COMPANY INFORMATION
& BANK ACCOUNT LOGINS!**

Get your QuickBooks set up and
learn the basics of bookkeeping
for your business!



FREE WORKSHOP!

**LEARN THE BASICS TO
MANAGE YOUR BUSINESS!**

WHATSAPP / CALL:  **904-889-2326**



jseb.jacksonville.gov

COFFEE, CASH FLOW & CLARITY

This in-person pop-up series is designed for individuals, new and aspiring business owners.



APRIL 9 & 23

12:00 PM – 2:00 PM



JSEB Golfair Center - (Northside)
865 Golfair Blvd. Jacksonville, FL

Patrina Dixon, CFEI, RFC
CEO of Its My Money of FL



These are short, 10-15 minute, real conversations over coffee.



This is a space where entrepreneurs and community members can get ask questions, get clarity and resisted to move forward with confidence.



Enjoy free coffee while we chat.





JSEB Workshop

April 10
10:00 am

Scale Your Business 10x in 2026

- 9 Drivers of Top Companies
- 7 Mindsets of Great Leaders

JSEB Workforce & Dev Center
Main Library 303 Laura Street 32202

More Information & Registration



Strategic Vision Coaching
Kent Irwin